

# The Need for a Model

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Regardless of sector, size, structure, or maturity to be successful, organisations need to establish appropriate management framework with clear purpose. Excellence Model is a practical and holistic tool that is used in a number of ways:

As a tool for Self-Assessment by measuring where they are on the path to excellence; helping them understand the gaps; and then stimulating solutions;

As the basis for a common vocabulary and way of thinking about the organisation which is shared across all functions;

As a framework for positioning existing initiatives, and identifying gaps;

As a structure for the organisation's management system.

The CII and European Foundation for Quality Management (EFQM) are committed to researching and updating the Model with the practical and academic inputs of tested good practices from thousands of organisations both within and outside India and Europe. In this way, we ensure the model remains dynamic and in line with current management thinking.